

GRASS & GRIT

50 years
Krone



WINTER NEWSLETTER 2019

OPEN DAY 2019

Celebrating 50 years of  **KRONE**

We celebrated our 50th Anniversary with the Krone farm machinery brand in early May. A special celebratory dinner held at Copthorne Solway was followed by an Open Day at our Masterton site to mark the occasion.

The alliance between Krone and Tulloch Farm Machines started in the late 60's and has been continuing with great success for 50 years.

It started when the need for a mower without a sicklebar became a necessity in New Zealand. The sicklebar on mowers at the time were causing blockages. So when an associate suggested the Krone TM4/270 mower may be worth investigating, it wasn't long before Graeme Tulloch imported them here and Krone had a foothold in the New Zealand market. From this a partnership that would span decades would begin and thrive. Following the TM4/270 mower, Graeme began importing smaller models like the TM2/165 into New Zealand.

The mowers were followed by the Krone fixed chamber round balers - which generated demand countrywide. Import licencing was also being phased out at this point, making it much easier to import the machines than in previous years.

Initially Gehl had been the primary seller for Tulloch Farm Machines throughout the 60's and 70's, but having both brands meant a 50% market share in the round baler market and eventually Krone overtook its counterpart here.

The period from 1984 - 1990 had shown a downturn due to various issues facing the country however the farming sector picked up again in the early 90's and Krone was now the

dominant brand for distributor Tulloch Farm Machines.

The union between the two companies has only strengthened with time - ongoing advancements in technology has resulted in a huge improvement in efficiency and operator comfort. To this day Tulloch Farm Machines continue to promote the Krone brand as its flagship.

The Open Day was a great way to celebrate both companies and their commitment to each other. It consisted of special visitors from Krone Germany, including Marco Leying and Martin Eying who both mingled with attendees on the day. Food and drink were flowing - as was the German folk music emanating from the marquee. A number of machinery displays were scheduled throughout the day. These machines included the BiG M 450, the BiG X 780 and a range of mowers, rakes and tedders were paraded in front of the audience.

Prior to the machinery displays were presentations held in the Tulloch conference room. Graeme and John Tulloch presented their stories of their experiences with Krone over the years and guests were also treated to a presentation from Martin Eying of Krone Germany on the development of Krone as a company. Another activity included site tours of the parts warehouse.

The day ran from 9:30am to 5:00pm in the evening and was enjoyed by a decent turnout of spectators throughout the day including a number of contractors, dealers, suppliers and ex-staff from around New Zealand. It was a joy to see the commitment of Tullochs loyal associates and clients attending this event. Tulloch Farm Machines look forward to the next 50 years!



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Tulloch
Farm Machines
For technology that works!

OUR CLIENTS

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Krone Big X 1180 – the first in New Zealand!



Awakeri contractors Phil, Cheryl and Mark Brogden are looking forward to the next maize season when they will take possession of the first Krone BiG X 1180 in New Zealand.

Making such a big step forward in forage harvester investment is nothing new for the couple. Back in 2012 they took possession of the first BiG X 850 in Australasia.

Phil says at that time P J Brogden Contracting had two forage harvesters - one 500HP and one 600HP but wanted to get something bigger.

“Farmers had started planting earlier and the seasons had become shorter so there was more work packed into a smaller time period. We had to make a decision on how to manage the more congested seasons.”

Phil says initially they were looking to purchase another 600HP and so run two 600HP machines through the season. However he had a chance encounter with John Tulloch of Tulloch Farm Machinery in Masterton and Darrell Russell of the Piako Group in Morrinsville who told him about the Krone BiG X 850. This convinced him to try another approach.

“We bought the 850 from the brochure and have never looked back.”

P J Brogden Contracting also have a Krone BiG X 650 but only for back up in case bad weather means unscheduled downtime then intense catch up.

“We really try just to run one chopper. Running two machines adds a complex layer of logistics – trucks, tractors, trailers, labour plus it increases the need for experienced drivers. Running just one machine simplifies processes but it does rely on a high degree of organisation – timing is critical.”

Phil says clients love the Krone product as it produces quality silage, especially with maize.

“Nothing else on the market comes close to the Krone disc conditioner. If farmers want the kernel demolished, we can do that. If some want it only cracked, we can do that. We can do the whole range. It just comes down to excellent timing and regularly checking all the crops as different farms have different crops maturing at different times. We have to ensure we do the right job at the right time at the right place.”

Phil says the company is now again facing the same issues as in 2012 - seasons are getting more congested.

“Farms are getting bigger, maize plants are getting bigger, the demand for silage is increasing so we need to do more hectares per year. But the timeframe is getting shorter.”

Grass silage used to last for three months while now it lasts for eight weeks and maize silage has gone from lasting 2.5 months down to two months.

The very hot summer with a lack of rain meant that some of the plantings shut down earlier. So the crew had to get in there earlier and instead of finishing at the end of April, the season finished in the first week of April.

The more intense seasonal work led the Brogdens to order the BiG X 1180 – again from the brochure. They will retain the 650 for backup but intend to run only the 1180 as much as possible.

“From our depot in Awakeri we only provide services 15km in either direction so don't have far to travel with such a big machine. It makes it very efficient.”

P J Brogden Contracting has 10 fulltime staff members who all multi-task, including their son Mark.

“We have a great crew around us. The 1180 will require a lot of organisation but will hopefully enable the team to have shorter days and go home to their families sooner each day.”

NEWS & UPDATES

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A big welcome to new staff...

New Service Manager

Ludwig du Preez joined Tulloch Farm Machines in February 2019 as the new Service Manager in Masterton.

Ludwig was born in South Africa and completed his trade as a Millwright. (Electro-Mechanical Technician) with a big steel manufacturing company. He has a wide range of experience from Industrial processing machines, mobile cranes and tractors.



He travelled into all corners of Africa as the specialist on mobile cranes when customers required assistance.

His wife, Sonja and daughter, Natasha will join him by the end of June 2019 from Cape Town. He has a positive outlook on life and will always strive to contribute as a team player.

New Technician

Sander Lohuis has recently been recruited to our Service Department at the Masterton site.

Before coming to New Zealand in September 2014, Sander was living and working in the Netherlands. He has been working and studying for 6 years as a mechanic in Holland, and throughout Europe.

On his arrival to New Zealand, Sander started working as a dairy farmer on several farms in South Wairarapa. He is now looking forward to working at Tullochs.

"To be part of the team at Tullochs has been a great experience for me. I am happy to be back in the trade as a mechanic and glad I got this job offered to assemble and service the Krone machinery. I have enjoyed every single day since I started working here and am looking forward to see what and where the future will bring us".



Snap Happy!



John Tulloch presents Suzie Adamson from Hospice Wairarapa with a cheque for \$2600.00. These funds were raised at the 50th Anniversary of Krone Dinner Auction.

Video Competition 2019



Get your cameras ready for our video competition! We want our clients to get snap happy and film your Tulloch Farm machines in action!

You could win a paid ticket to join us on our 2020 Grasslands Tour in May (valued at approx \$10,000)!* Spot prizes will also be awarded to two runner-ups.

Submit a high resolution 1- 3 minute video of your machine/machines in the field and submit it to us by **June 30th 2019** **

For more information contact Ashleigh at Tulloch Farm Machines on **06 370 0390** or email **a.macleod@tulloch.nz**.



Get recording to win!

* Tour includes return flights, accommodation and activities. Prize excludes spending money or food costs. Terms and conditions apply.

**Please note that any submissions are subject to be used for promotional purposes. Videos are also subject to editing for promotional purposes. By submitting a video you grant permission to these terms of use however you will be acknowledged with the production of the video. You acknowledge that you are the owner or have the permission of the owner to submit aforementioned video. If large files are submitted please upload to a cloud storage/software and share a link or provide a usb drive. Send USB to PO Box 200, Masterton 5810.

NEW PRODUCTS



WINTER NEWSLETTER 2019

Introducing Eurobagging Bagging Machines

We are happy to announce we have a new supplier of silage bagging machines, EURO BAGGING at Tulloch Farm Machines. Eurobagging is a Czech company that started in 1998, by Petr Jurek. The company initially launched in the Czech and Slovak markets, then expanded to Europe.

They currently now work with dealers, distributors and agents in over 35 countries. Their focus is on the sale of silage bags and feed storage machines. They also manufacture mobile crimpers with roller stands, and composting machines. We are proud to be offering the EB 310 LG Bagging Machine, the EC22 Crimper and the EC 42/44 crimping and storage machine.

Eurobagging EB 310 LG Bagging Machine

Haylage baler EB 310 LG is currently the most popular machine from Eurobagging. It's popular mainly due to several basic characteristics. Its transport speed and stability during transport, high power and even filling of the bag. Also speed and comfort during the machine preparation for bagging. The user can choose from three sizes of tunnels - a combination of 2.4, 2.7m or 3.0m tunnels are available.

EC 22 Crimper

The EC 22 is the smallest mobile crimper of wet grain with bagging. It has a simple crimping unit with discs and a focus on crimping of wet corn grain and wet cereals grain with capacity up to 8-15 tons per hour. Small 100HP tractors are strong enough to drive the machine. The EC 22 is very simple and crimping results are great comparing it with big crimpers. Storage is available in 1,5m or 2,0m bags.

EC 42 / 44 Crimper

Eurobagging has introduced a new machine for crimping and storage of cereals. The Eurocracker EC42 and EC44 have a new system of crimping where disc shaped blades have been applied. The machine produces a shearing and alternating

cutting motion, similar to the effect produced by a pair of scissors. The arrangement of the cracker disks in a V-angle can increase the size of the working surface (the grinding gap) by a factor of up to 3 without changing the dimensions.

This system of crimping decreases the energy consumption and at the same time increases the capacity. The machine has an exchangeable tunnel system and additionally a discharge auger can be placed instead of the tunnels.

To find out more about these machines, contact us on 06 370 0390 or visit our website: www.tulloch.nz.



EB 310 LG Bagging Machine



EC 22 Crimper



EC 44 Crimper

KRONE FINANCE

in association with: **UDC MARAC**

FROM \$0 DEPOSIT

Finance Lease. Valid until 31st December 2019.

Terms & Conditions: Interest rate 4.85% p.a. fixed for the term of the loan. 35 monthly payments inclusive of GST and one final payment of \$1.00. First payment on delivery. Machines to be delivered / settled by 31st December 2019. Interest rates are valid until 31 December 2018 for delivery prior to 31 March 2019. Lending criteria, fees, terms and conditions apply.

FROM 2% INTEREST

Celebrating each decade with 5 different finance offers!
Credit Sale Agreement. Valid until 31st December 2019.

Terms:

Interest rate 2% p.a.

Interest rate 3%

Interest rate 4%

Interest rate 5%

Interest rate 6%

Fixed for 12 months.

Fixed for 24 months.

Fixed for 36 months.

Fixed for 48 months.

Fixed for 60 months.

Terms & Conditions: 25% cash deposit required (calculated on the GST inclusive sum). Interest rate fixed for the term of the loan. Monthly equal principal and interest payments, terms from 12 months. Lending criteria, fees, terms and conditions apply.

